DiSC – Some Basic Concepts

1. Like styles tend to be SOCIALLY COMPATIBLE.
2. Work effectiveness can be strengthened by MINGLING STYLES.
3. MIXING STYLES styles may result in interpersonal conflicts.
4. We can effectively work together with all styles – providing that certain conditions exist:
    - Mutual respect
    - Mutual trust
    - Willingness to adapt

REVIEWING BEHAVIORAL TENDENCIES

1. Record three of your greatest strengths and how they help you on the job.

2. Record on or two of your limitations and how they hinder your job effectiveness.

3. Record one of two of your strongest motivators. Are they currently in your environment?

4. Record one thing you could do at work to be more effective.