

**RELATIONSHIP: THE SOCIAL LANDSCAPE OF CAMP  
CAMPWEST CONFERENCE 2007  
LAS VEGAS, NEVADA**

Exercising social intelligence is a key component  
in developing and maintaining healthy relationships at camp  
among campers, staff, and parents.

Excerpted from **SOCIAL INTELLIGENCE –  
The New Science of Human Relationships**  
By Daniel Goleman, best-selling author of Emotional Intelligence

**DEFINITION:**

Social intelligence is- social awareness (*what we sense*)  
- and social facility (*what we do*).

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**SOCIAL AWARENESS** refers to a spectrum that runs from instantaneously sensing another's inner state, to understanding her feelings and thoughts, and complicated social situations. It includes:

1. **PRIMARY EMPATHY:** feeling with others; sensing nonverbal emotional signals
  2. **ATTUNEMENT:** listening with full receptivity; attuning to a person
  3. **EMPATHETIC ACCURACY:** understating another person's thoughts feelings and intentions
  4. **SOCIAL COGNITION:** knowing how the social world works.
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**SOCIAL FACILITY** *builds* on social awareness to allow smooth, effective, interactions rather than simply sensing how another feels, or knowing what they think or intend. It includes:

4. **SYNCHRONY:** interacting smoothly at the nonverbal level
5. **SELF-PRESENTATION:** Presenting ourselves effectively
6. **INFLUENCE:** Shaping the outcome of social interactions
7. **CONCERN:** Caring about others' needs and acting accordingly